



May 2015

Message

EAANA President



Carl Miceli, President

Greetings,

Is the general appraisal population dwindling? According to data from the United States Census Bureau, the number of real estate appraisers nationwide has dropped from a 2007 high of 118,657 to a current number of 100,129 - a drop of 15% over the 6 year period. I could not find specific numbers for M&E or Personal Property appraisers, but suspect our numbers are either stagnant or dropping. As recently pointed out by founding member Jim Balsarini, our association membership has been steady but stagnant at about 140. In order to grow the organization, expand our knowledge base, and infuse new ideas, we need to recruit new members. With Board approval Jim Balsarini is going to launch a membership drive starting sometime in June. If you have any suggestions on recruiting new members please let us know. It is time to let others see what a great opportunity they are missing by not being a Member of this Association. Enjoy the summer and keep networking.

Carl Miceli, CSA

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EAANA Member Information

David R. DiBenedetto SR.



It is with great pleasure that I write this short note of thanks. I am extremely pleased to be elected as Vice President of the Equipment Appraisers Association of North America. I consider it a privilege and honor to be of service to the membership. As a fairly new member, I did not imagine I would be elected to this position.

I thank everyone who encouraged my participation and supported my interest in achieving this goal. Special thanks go to Ed Butcher, ASA, CSA, who encouraged my active involvement in the appraisal industry, promoted my diligent membership in the EAANA, and to this day provides his patience while mentoring me through the process.

As Vice President I feel confident I will make a significant contribution to the association. I look forward to working with President, Rick Kriebel, providing support and assisting him in his leadership endeavor. I value the opportunity to work closely with our distinguished Board of Directors addressing present issues and planning for the future. Most of all it is my pleasure to go to work for the membership, whose constructive input and collective knowledge guides the ongoing success of the EAANA.

I thank you, the membership, for recognizing and supporting the strengths of our association: *VALUES* instituted by our founders and developed through a storied past; *ADAPTABILITY* promoting association growth; and *ACCEPTANCE* addressing change and preparing for a bright future.

Please enter my contact information into your individual systems. Know-you can reach out to me at any time to promote an interest, to discuss a concern, to request assistance, or to share business knowledge and experience, all of which will strengthen the ongoing collaborative environment of our association.

David R. DiBenedetto Sr., President • DIBENEDETTO APPRAISAL SERVICES, *a member of TDI Group, LLC* • P. O. Box 38591, 700 Blaw Avenue • Pittsburgh, PA 15238 • Telephone: 412 826-4950 Ext. 205 • Cell: 412 889-5987 • E-mail: drd@tdigrp.com

I look forward to seeing everyone at our annual Membership meeting, January 29&30, 2016 or sooner. Thank you once again for electing me as your Vice President and conveying your valued vote of confidence.

Member Spotlight

Michael D. Doran

Michael D Doran

RACINE - With his loving family by his side, Michael Doran, passed away peacefully, Tuesday afternoon, March 31, 2015 at his residence.

He was born in Dayton Ohio, May 23, 1940, son of the late Leo and Lelah (Nee: Dickey) Doran. Michael was united in marriage to the love of his Life Sandra (Berg) Doran on May 9, 1993. Survivors include his children, Kim (Doran) Leahy of Largo, Shawn (Robin) Doran Lutz, FL and Michael Doran of Tampa FL and his two grandchildren, Robin and Bobby Leahy also of Florida. Michael also leaves 2 sisters, Pat (Doran) Turello of Vicksburg, MS and Karen (Doran) Metzger of North Tonawanda, NY. Michael started his career was a Journeyman Toolmaker with Chevrolet in Cleveland, OH. He had a long association with new machine with such companies as V & O Press, Motch & Merryweather and Wickman. Mike went from new machine to used machinery working with Best Machinery, Raco and Kempler. In 2000 Michael changes careers and became a machinery appraiser working with Dovebid and Hilco before starting his own appraisal business. Mike has been an independent machine appraiser for the last 9 years working with many of the banks in Southeast Wisconsin. Michael dearly loved his 2 English Springer Spaniels, Kate and Liam. He also enjoyed fly fishing and life. Most of all he cherished time with his family and friends. He will be dearly missed.

A Celebration of Life will be announced when the family can get together. In lieu of flowers, memorials can be sent to ESRA (English Springer Rescue America).

Jennie Kilmer has worked in the family business of used and refurbished food processing equipment since 2000. She graduated from Kent State University in 2006 with a Bachelor's Degree in Psychology, along with a Master's of Education Degree. She worked as a School Counselor in Durango, CO, before moving back to Ohio in 2013 to take on a full-time role within the family business, Regal Equipment.

Currently, she oversees all accounting and marketing responsibilities for Regal Equipment, in addition to working on sales, auctions and equipment valuations. She is a Candidate Member in the Equipment Appraisers Association of North America.

Member Achievements

Re-Accredited for CSA :
Congratulations!

Gerald Fangman, Charles Winternitz,
Mike Haughton

EAANAExam:

Richard Vasvary

Welcome New EAANA Member

Jennifer Kilmer
Regal Equipment, Inc.
4171 State Rt. 14
Revenna, OH 44266

330-325-9000
jennie@regalequipment.com

2016 EAANA 26th Annual Membership Meeting

The date for the 26th Annual Membership Meeting is January 29 & 30, 2016. 7Hour USPAP Class will be held on Thursday January 28, 2016. Just a reminder that all CSA's must take the 7 Hour update every two years to stay in compliance with the CSA designation. The Marriott rooms will be \$105.00 this coming year. Put it on your calendar and make plans to attend.

**USPAP
2016**

January 28,

Equipment Appraisers Association of North America

Will be offering the 7-Hour USPAP Update Class

January 28, 2016 Pittsburgh, PA

Mark your calendar.