

EAANA NEWS & UPDATES



GET TO KNOW THE MEMBERS

Mike Hunyady started his career as a laborer and operator for Vilsmeier Auction Company of Pennsylvania in May of 1979. In the next (11) years he developed into an auctioneer and manager and helped start the appraisal division at the company. During that time he was lucky enough to be part of a company that increased growth by over 500%, expanded from a regional to a national company and established a diverse industry clientele. Mike incorporated Hunyady Auction Company and Appraisal Services in 1990 and purchased Vilsmeier and related entities in 2001. The companies have provided services on (5) continents and are proud of many industry and market milestones.

He has been a member and officer of various trade associations, honored by more than one, an Eagle Scout, addressed many industry groups and written articles on the auction and appraisal fields. Mike attended Penn State University and enjoys golf, the outdoors, and fishing wherever and whenever possible.

Mike Hunyady, a charter member of EAANA, continues his commitment to the advance and promotion of the industry within a well-structured, ethical framework while constantly reaffirming the importance and impact of its product. Mike says; "EAANA is one of the best and most important professional trade organizations that I have been fortunate to be a part of and many of it's members are the finest industry contacts I have seen in my **life**"!

2008 Annual Membership Meeting



USPAP

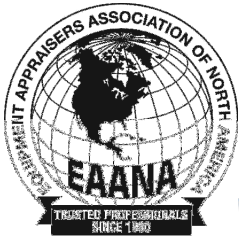
EAANA President Jean Novotny is working on another USPAP class. If you need an update or the 15 hour please let us know. Jean is an AQB Certified USPAP instructor. You can reach her at 510-769-8952 or email: jnovotny@sbcglobal.net with any questions.

2009

We are already planning the 2009 Annual Meeting. The agenda is already in the planning stages. If you have any ideas for topics, or speakers, please let us know. Clear your calendar for January 23rd and 24th, 2009.

- **Special Acknowledgment** to those who have completed all reaccreditation requirements for Certified Senior Appraiser:

Greg Thornton, CSA
Scott Britton, CSA
Craig Hilpibre, CSA
Bob Beeson, CSA



Equipment Appraisers Association of North America

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EAANA Newsletter

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Dear Members,

Good communication. It's so very important to our business and our industry.

Are you noticing a change when being introduced as an appraiser? I'm finding myself quickly adding that I value machinery and equipment, not real estate. And yet, there always seem to be remarks about real estate, especially sub-prime rates and decline of the housing market. Clearly real estate appraisers are in the public's eye and receiving criticism that may or may not be warranted.

Professionalism is more than a buzz word. EAANA has been and continues to promote the concept that our members are qualified, impartial, objective, and independent. Someone once told me that you really can't teach a person to be ethical; by the time you entered grade school you already have a belief system in place. Probably true, but as we all have experienced, the longer one works in our arena, the more situations trigger our subconscious voice.

An important component of USPAP is comparing an appraiser's actions and decision to what peers would do in the same situation. Guess that's long hand for "standard of care." EAANA continues to retain Noreen Dornenburg as a resource. Contact Noreen to discuss any ethical business questions at ndornenburg@urishpopeck.com.

When your concerns relate more to the appraisal process, ie. scope of work, disclosures, report writing, EAANA Board members are willing to share their thoughts. I continue to work with USPAP related questions. Pull out the directory and contact someone by phone or email. The more informal peer reviews we do, the more we are promoting high standards. These can only lead to a stronger and more respected association, and that benefits all of us.

Our 2008 Annual Meeting received the highest ever positive feedback. The sessions were terrific, but the interaction with other professional appraisers always gives me ideas to improve my own company. Now is a good time to send ideas for topics and speakers at next meeting.

Brett Hoffman, Barry Forbes, Chuck Masslon, and Dick Lolmaugh are collecting information on current and proposed legislation regarding diesel emission standards. If you have information about what's happening in your state and/or thoughts on how regulations affect equipment value, please contact Brett (brett@jkkane.com) or anyone on the committee.

Communicate with other EAANA appraisers. It's a sure way to grow your company and ensure your operation is viewed as an ethical, professional entity.

Sincerely,

Welcome New Members

Charles Dixon

Havertown, PA

Greg Skelton

Birmingham, AL

Bill Yurkovic

Murrysville, PA

- **Congrats to Joe Harrington, CSA**, who made the effort to upgrade to Certified Senior Appraiser

- **Kudos to Mark Turner & Peter Walters**, who passed the EAANA Comprehensive Exam!