



November 2014

## Message

**EAANA President**



**Carl Miceli, President**

EAANA Newsletter

The schedule for our 2015 annual conference in Pittsburgh is almost complete. The Annual Meeting Committee headed by Fred Franke is busy putting together another educational and fun meeting with classes in GPS systems, how to inspect undercarriages, natural gas engines, how to assemble a report and much much more.

Jean Novotny will teach the 7-Hour USPAP update on Thursday the 22<sup>nd</sup>. Our conference follows on the 23<sup>rd</sup> and 24<sup>th</sup>. Remember, you need the USPAP update every other year to remain current.

Please fill out those applications and return to Valerie as soon as possible so she can plan the meal count. And consider a sponsorship - their available for as little as \$250.

In an effort to bring new blood and fresh ideas to our organization, we have amended the bylaws by reducing the Board of Directors from 12 members to 7 members and rotating them every 2 to six years depending if you're an officer. The president moves to the board for two years and the vice-president moves to the office of president for two (2) years. A person who is appointed vice-president by the board can serve a total of six (6) years - (2) as VP, (2) as president, and (2) as immediate past president. The other four (4) board members will be rotated every two (2) years. All appointments will be made by the Board of Directors.

Every CSA member should have the opportunity to serve our association as an officer or board member!

Have a profitable holiday season and remember to partner and collaborate with other members. Between us, we have a world of experience - let it work for you!

Carl Miceli, CSA  
President, EAANA



The National Utility and Excavation Contractors of Pennsylvania, representing NUCA, presented member James D. Balsarini its Lifetime Achievement Award and recognition at its recent NUCA convention and dinner held at their annual meeting at Bedford Springs, PA hotel and resort on Saturday, October 4, 2014. The award was presented by Michael Hunyady and Alex Paris, III

## **EAANA Member Information**

### **January 23 & 24, 2015 Annual Membership Meeting Preview**

This year's speakers and their presentations include the following:

Friday January 23, 2015

- \* GPS Systems for Construction Equipment
- \* All about Under Carriages
- \* Compressed Natural Gas Engines
- \* Heavy Duty Trucks and Trailers
- \* Best Ways to create documents to present appraisals
- \* Trends and New Opportunities for M&E Appraisers
- \* Forum- 5 to 10 minute Summary of members regarding their specialties
- \* Open Discussion

Saturday, January 24, 2015

- \* Report Writing
- \* Rail Road Equipment and Status of Oil and Gas Transportation
- \* **Medical Equipment and Clinic Valuation- Speaker needed**
- \* Brainstorming for 2016

Please direct questions and suggestions to:

**Fred Franke, CSA**  
**N3198 Feather Ridge Drive**  
**Appleton, WI 54913**  
**Tel: 920-739-9530**  
**Cell: 920-202-2776**  
**[fredfranke@aol.com](mailto:fredfranke@aol.com)**

## Member Achievements

Re-Accredited for CSA :  
Congratulations!

Peter Walters, Rick Volz, Jerry Dover,  
Roger Anderson, John Gabalis

EAANAExam:

Dennis Strassburg

Upgraded to CSA:

Dennis Strassburg

## Welcome New EAANA Member

Dennis Strassburg

Kloster Commercial Resources

606 25<sup>th</sup> Ave. S, Suite 104

St. Cloud, MN 56301

320-217-6300

[dennis@klostercommercial.com](mailto:dennis@klostercommercial.com)

## 2015 EAANA 25th Annual Membership Meeting

The date for the 25<sup>th</sup> Annual Membership Meeting is January 23 & 24, 2015. 7Hour USPAP Class will be held on Thursday January 22, 2015. Just a reminder that all CSA's must take the 7 Hour update every two years to stay in compliance with the CSA designation. The Marriott is holding the cost of the rooms to \$99.00 again this coming year. If you did not receive a registration form please let the office know and one will be sent.

In honor of the 25<sup>th</sup> year of EAANA we would like suggest to the members if they want to bring a token to be given to the attendees of the Annual Membership meeting that it would be welcomed. In the past members have given away pens, books, tire gauges etc... Whatever might represent your business and you would like the members to have one that would be great. The attendance number would be no more than 100. Also Sponsorship is a great way to give to the organization to help keep costs down. Consider being a Sponsor and for anyone with a 500.00 or more contribution will be given a spot in the agenda to talk about their business. Please make plans to attend; it is a great way to network with fellow businessmen and women.

**USPAP**

**January 22, 2015**

Equipment Appraisers Association of North America

Will be offering the 7-Hour USPAP Update Class

January 22, 2015 Pittsburgh, PA

Mark your calendar.