



April 2016

Message

EAANA President



Ric Kriebel, President

Greetings Everyone,

I hope this message finds everyone well and prospering. Thank you to all for the well wishes I received as the Association's 2016/2017 President at the recent annual meeting and let me not forget that rousing birthday rendition.

Congratulations go out to our 2016/2017 elected officers:
David DiBenedetto Sr. - Vice President;
Lynn Schroeder - Secretary; and
Jim Finlon - Treasurer

Additionally, thanks to all Board of Directors and Committees for their work to better our organization and membership. It takes time and commitment. So again, thank you for both. If anyone in the membership would like to get involved, please do so by contacting any of the officers, directors, or committee heads. Currently, there are six working committees and we are always looking forward to new faces getting involved.

At the recent annual meeting, there was discussion as to a possible meeting date change. A survey was sent to all CSA's for feedback. It appears that the majority of respondents are in favor of leaving the date as is--the Friday and Saturday in January between the NFL playoffs and the Super Bowl. As for changing location, Never! Who doesn't want to come to Pittsburgh in winter?

Those who attended the recent meeting will remember discussion about updating the website with a whole new look. Administrative Secretary Valerie informs me that the transition is still taking place and anticipates it to be up and running in the near future. Tied to the launch of the website, a crew is working on a new association marketing handout to compliment the website.

On a more personal note, myself and many of you lost a friend and member this year. Ted Vargo, the very definition of a gentleman, will be greatly missed. RIP Ted. Lastly, I would like to thank Valerie for her support, assistance, and patience.

Regards,
Ric Kriebel



Lynn Schroeder, Secretary

I am honored to serve as Secretary of the Equipment Appraisers Association of North America. I would like to THANK each and every one of you for your vote. I understand I have huge shoes to fill in this position, and I assure you that my predecessor is an excellent mentor. The Board of Directors will be announcing some new things during the coming year, and I know everyone will be excited to see the positive direction we are heading. I look forward to working with the officers: President, Rick Kriebel, Vice President, David DiBenedetto Sr., Treasurer, Jim Finlon, and the board of directors: Carl Miceli, Chris Condon, & Chuck Masslon along with the committee members to help expand our impressive footprint within this industry. I encourage each of you to reach out to me for any business related questions, assistance you may need, or just to say hello. Please take a moment to add my contact information to your address book.

Lynn Schroeder
Director of Auction & Appraisal Services
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I look forward to working with each and every member here at the EAANA.

Thank you,
Lynn

WELCOME NEW MEMBER

Mark Tremblay
Les Entreprises de Marc
33 Des Bouleaux
Drummondville, Quebec J2C 5Y5
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819-472-4699

MEMBER ACHIEVEMENTS

Congratulations to the following Certified Senior Appraisers that received their re-certification:

Brad Hartsburg, Fred Franke, Bob Breakstone, Mickey Brumpton, Ron Lichtinger, Andrew Curren, Glen Winternitz

Kudos to the following that took the EAANA Exam and is working toward their CSA designation:

Scott Forke

EAANA would like to recognize the following members that worked hard and met all qualifications to upgrade to Certified Senior Appraiser: *Casey (Robert F.) Mulqueen*

Greetings Fellow EAANA Members:

Judging by attendee's comments, the 2016 January Pittsburgh conference was exceptionally informative and exiting. The following contributors deserve the credit and appreciation for this year's conference success:

- * Chris Condon & Jerry Dover: "Appraisal Review Update"
- * Charles Cathey, Editor of "Black Book": "Heavy Duty Trucks & Trailers"
- * Everlee DeWall, EOS of North America, Inc.: "3-D Printing, Capabilities & Applications"
- * **Gerald Fangman: "Quarry/Aggregate & Asphalt Equipment"**
- * Richard Fanter: "Economic Outlook"
- * Michael J. Hunyady & Craig Hilpipre: "Trends, Conditions & Opportunities in area of Expertise"
- * Brian Block: "Implications of On-Line Auctions on Value Definitions and Appraisal Practice"

Discussion & Q&A with Mike Hunyady, Craig Hilpipre

- * Brian Block: "On-Line Collaboration for Appraisers"
- * Keith Stout & Ron Sharp: "Membership Summary – Trends, Conditions & Opportunities in area of Expertise"

Job well done and a BIG "Thank You".

Looking forward to 2017, I will be contacting all members for their input, subject suggestion, willingness to present or suggestion for an interesting presenter.

One subject that comes to mind: "Identifying activities and actions to increase valuation assignments for appraisers". We could probably have more than one speaker regarding this subject. Ideas are invited now.

Let us work together to make next year's conference another big success!

Very best wishes for a successful 2016 business year,

Fred Franke, CSA

2017 EAANA 27th Annual Membership Meeting & USPAP

The date for the 27th Annual Membership Meeting is January 27 & 28, 2017. Attendance for Members is \$150 and for non-members it is \$300. 7Hour USPAP Class will be held on Thursday January 26, 2017. Registration fee is \$275 for Members and \$325 for non-members. This is just a reminder that all CSA's must take the 7 Hour update every two years to stay in compliance with the CSA designation. The Marriott rooms will be \$105.00 this coming year. Mark your calendar, and make plans to attend.



Membership News



Theodore Richard Vargo

Age 78, passed away unexpectedly on Sunday, February 28, 2016, in his home in Upper St. Clair, PA. He is survived by his wife of 55 years, Donna Grady Vargo; loving father of Kristen Walter and Cortney (Robert) Martin; grandfather of Evan (Kim), Kendall, Olivia, Ana Walter and Spencer and Grant Martin. He was born in Johnstown, PA where he developed a love of cars and racing at the nearby Jennerstown Speedway. He began to work at M. Glosser & Sons, Inc. which led him into a career in the coal, gas and oil equipment business. Most recently until his passing he worked at J.D. Balsarini & Associates as an equipment appraiser with his best friend, Jim Balsarini. He could strike up a genuine conversation with anyone and where he saw opportunities to help others he always did. For a time he exchanged engine horsepower for actual horse power and served as co-DC of the Brush Pony Club. His family benefitted from his eagerness to fix, paint, clean and transport and they kept a list of projects at the ready. Ted was active in the Three Rivers Corvette Club, which he enjoyed with his immaculate 2004 C5 convertible. He was faithful to his daily walks and workouts at the gym in St. Clair Hospital Cardiac Rehab. Everywhere he went he was loved. Donations may be made in Ted's name to the [American Heart Assn.](http://www.heart.org), 777 Penn Center Blvd., Pittsburgh, PA 15235 Services will be private and entrusted to Freyvogel-Slater Funeral Directors.