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Note: Directory list & member status is as of 12/31/20
DESCRIPTION OF ASSOCIATION

The Equipment Appraisers Association of North America was incorporated May 18, 1990, in Pennsylvania with 15 Charter Members all involved in the construction and mining industry. In 1995 we extended membership to all disciplines of machinery and equipment and the Association is now international with over 116 members. In 1997 we adopted the Uniform Standards of Professional Appraisal Practice (USPAP) as the standard of practice for our members, adopted a Code of Ethics, revised our membership requirements and established designations for members (see pages 4 & 5). EAANA was accepted as a member of The Appraisal Foundation Advisory Council (TAFAC) in 1999. We continue to maintain our independent, not-for-profit, tax exempt professional status.

The express purpose of the Association is to provide a professional appraisal society representing all aspects of the machinery and equipment industries. Actual market experience is a requirement for all appraiser members. The majority of our work utilizes the market approach, as we believe it to be the truest reflection of value in our discipline.

The membership is comprised of appraisers, auctioneers, dealers and financiers. Collaboration within the Association enables members to provide comprehensive appraisal service to the industry. Let our experience go to work for you today!
Code of Ethics

A member in good standing of the Equipment Appraisers Association of North America will strive to:

Article 1
Recognize, understand, and promulgate the standards and the rules of the EAANA.

Article 2
Comply with the Uniform Standards of Professional Appraisal Practice as promulgated by The Appraisal Standards Board of The Appraisal Foundation.

Article 3
Accurately disclose and promote his or her professional skills, experience and certifications, and accept only those assignments that he or she can perform with competence and in a professional manner.

Article 4
Incorporate the expertise of others when necessary and state the degree of that participation.

Article 5
Commit to continuously expand and develop his or her professional skills.

Article 6
Provide an opinion of value that is unbiased and objective. Clients must be fully informed of any interest by the appraiser in the items to be appraised.

Article 7
Be clear and precise concerning the scope of the appraisal and tasks to be performed. All agreements must be in writing, approved and signed by all contracting parties before the assignment starts.

Article 8
Understand and recognize the fiduciary relationships which exist between the client and the appraiser. Confidentiality must be highly regarded and protected.

Article 9
Base compensation paid for an appraisal on the nature and scope of same.

Article 10
Conduct all appraisal assignments as if they were going to be tested by a court of law.

Article 11
Base opinions of value on the facts of the inspection and/or review of information provided, backed by documented research and experience in the marketplace.

Article 12
Any member found to have provided an opinion of value as instructed by a client or an agent of the client or any other interested party shall be barred from the Association for life.
Membership Requirements

1. Applicants must be individuals. Company applications are not accepted.
2. All applicants and members agree to conform to the Equipment Appraisers Association of North America Code of Ethics and to the Uniform Standards of Professional Appraisal Practice (USPAP) of The Appraisal Foundation.
3. Use of Association Name, Logo and Designations:
   Only Certified Senior Appraiser members may use the professional designation CSA and Association logo on their name cards. Companies may identify that they have CSA appraisers on staff to include their websites, social media, letterheads, and advertisements. CSA members may use the CSA designation and Association logo with his/her name under certain circumstances to include published articles or books of which the member may be the author or collaborator.

Note: We will return any application that is not complete and/or legible. In the event that membership is denied the application fee will be returned less a $50.00 processing fee.

CSA - Certified Senior Appraiser

1. Have a minimum of five (5) years current, ongoing, documented, market oriented machinery and equipment appraisal experience.
2. Complete and pass the 15-hour USPAP Course.
3. Have sixty (60) hours of education related to appraisal valuation and methodology. The 15-hour USPAP Course may be a part of the sixty (60) hours.
4. Pass the EAANA Comprehensive Exam. Any proctoring fee incurred is the responsibility of the applicant.
5. Submit a redacted EAANA and USPAP compliant Appraisal Report, current within the past year, an electronic pdf version for review. Appraisal to include appraisal review checklist provided by administration. The applicant must be the individual most responsible for the preparation/content of the report submitted, with redaction of all names and business entities required.
6. The Applicant must fulfill financial obligations and supply required confidential references.
CSA Re-accreditation
1. Re-accredit every five (5) years to retain CSA designation.
2. Submit a redacted EAANA and USPAP compliant Appraisal Report, current within the past year, an electronic pdf version preferred for review. Appraisal to include appraisal review checklist provided by administration. The applicant must be the individual most responsible for the preparation/content of the report submitted, with redaction of all names and business entities required.
3. Complete the 7-hour USPAP Update or the 15 Hour USPAP Course every two (2) years.
4. Seventy (70) hours of credit are required to re-accredit every five years. A minimum of forty percent (40%) of the hours must be in continuing education, of which must include successful completion of either the 7-hour update or the 15-hour USPAP course. Hours may be cumulative over a five (5) year period and credit will be given for professional development areas such as publishing, teaching, and organizational leadership.

AA – Accredited Appraiser
1. Have a minimum of two (2) years current, on-going, documented, market oriented machinery and equipment appraisal experience.
2. Complete and pass the 15-hour USPAP Course and be current with 7-hour update every two years.
3. Have forty-five (45) hours of education related to appraisal valuation and methodology. The 15-hour USPAP Course may be a part of the forty-five (45) hours.
4. Pass the EAANA Comprehensive Exam. Any proctoring fee incurred is the responsibility of the applicant.
5. Submit a redacted EAANA and USPAP compliant Appraisal Report, current within the past year, in electronic pdf version for review. The applicant must be the individual most responsible for the preparation/content of the report submitted, with redaction of all names and business entities required.
6. The Applicant must fulfill financial obligations and supply required confidential references.
7. The Applicant must advance to Senior Certified Appraiser within (3) years of obtaining the Accredited Appraiser designation.
CM - Candidate Member
1. Complete and pass the 15-hour USPAP Course within a reasonable time after being accepted as a candidate.
2. Pass the EAANA Comprehensive Examination within a reasonable time after being accepted as a candidate. Any proctoring fee incurred is the responsibility of the applicant.
3. Fulfill financial obligations and supply required confidential references.

AM - Associate Member
Any person with interest in market oriented equipment appraising and EAANA may join as an Associate Member. Associate Members are non-appraisers and may not identify themselves as appraiser members of the Equipment Appraisers Association of North America.

EM - Emeritus Member
The Board of Directors may bestow this honor on a member who has exemplified meritorious service. The member would enjoy all association benefits.

HM - Honorary Members
Selected by the Board of Directors for outstanding service to EAANA
OFFICERS

Timothy D. Dewey .............................................. President
Justin Doucette ........................................ Vice President
Lynn Schroeder ............................................. Secretary
Richard Vasvary ........................................... Treasurer

BOARD OF DIRECTORS

David R. DiBenedetto
Chris Condon
Chuck Masslon
Andrew D. Miller

FOUNDER/ARCHIVIST – James D. Balsarini

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Bob Hileman – Appraisal Review Committee
Jean Novotny Wise – Appraisal Review Committee
Raymond Brown – Co-Education Committee Chair
Ron Lichtinger – Co-Education Chair
Mark Craig – Public Relations Committee Chair
John Welch – Annual Meeting Committee Chair
Keith Stout – Annual Meeting Committee
Roger Anderson – Membership Committee Chair
Craig Hipipre – Membership Committee
Jerry Dover - Ethics Chair

THE APPRAISAL FOUNDATION
ADVISORY COUNCIL

Representatives - Richard M. Kriebel & Carl Miceli
Alternates - James D. Balsarini & Mark Craig
MEMBERS

Certified Senior Appraisers

Certified Senior Appraisers have met all Association requirements for certification.

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Asphalt Plants, Precast Plants, Laser Screeds, Concrete Equipment,
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Printing & Transportation Equipment – 25+ Years Experience

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**30 Years Experience**
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E-mail: mcrraig1@mindspring.com
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Mining & Material Processing, By Products & Infrastructure
45 Years Experience

John C. Craughan, CSA
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Construction, Mining, Forestry & Agriculture for all appraisal functions
40+ Years Experience

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Mining & Construction Equipment, Processing Plants,
Coal & Gas Assets - Mineral, Barge & Rail Facilities, Leases, Contracts
40+ Years Experience

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Construction, Mining, Trucking, & Cranes
20+ Years Experience

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Fabrication, Welding and Machine Shop & Transportation Equipment
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Construction Equipment & Machinery, Ready-mix & Asphalt Plants, and Vehicle Fleets - 30+ Years Experience

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Construction Equipment, Quarry, Mining, Aggregate, & Asphalt Equipment - 35+ Years Experience

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Construction, Oilfield, Forestry, Heavy Trucks & Trailering Equipment  
35+ Years Experience

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Construction, Mining, Oil Field, Transportation, & Industrial Machinery Tools  
30+ Years Experience.

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Construction & Industrial Equipment – 40+ Years Experience

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35+ Years Experience

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35+ Years Experience
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</thead>
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<td></td>
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</tr>
</tbody>
</table>
Accredited Appraisers

Accredited Appraisers have met all Association requirements for certification.

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Construction, Transportation, Metal/Scrap Recycling, Metal working, Aggregate,
Cement & Asphalt Plants, Manufacturing Facilities, Medical & Dental

Candidate Members

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